PEORIA TRIBE OF INDIANS OF OKLAHOMA BUSINESS COMMITTEE MEETING June 7, 2022

MINUTES

CALL TO ORDER/INVOCATION:

Second Chief, Rosanna Dobbs called the meeting to order. Carolyn Ritchey gave the Invocation.

DECLARATION OF QUORUM:

Secretary Tonya Mathews declared a quorum with all members present, except Chief Harper.

APPROVAL OF AGENDA:

Motion was made by Carolyn Ritchey and seconded by Hank Downum to approve the agenda as presented. Motion passed.

APPROVAL OF MINUTES:

Motion was made by Carolyn Ritchey and seconded by Kara North to approve the Minutes of the Regular Meeting, held on May 3, 2022. Motion passed.

MONTHLY TRIBAL/PROGRAM REPORTS:

Financial Reports

Motion was made by Isabella Clifford and seconded by Hank Downum to approve the Financial Reports for April 2022 as presented. Motion passed.

Enterprise Reports

Patrick Browne, CEO of Buffalo Run Casino & Resort, introduced himself and spoke briefly about promotional mailers that are sent out to patrons. Mr. Browne then passed out examples of the promotional mailers to the Business Committee. He then introduced Angela Gosney, Director of Finance, for Buffalo Run Casino and Resort.

Ms. Gosney began her report by giving an overview of the April 2022 Month-end results and current initiatives. The report included:

- Marketing Updates: The Casino has increased its marketing strategies due to economic
 inflation. This increase combined with the lack of stimulus checks being received like last
 year has made an impact on the Casino.
- Key Performance Insights: Comparing April 2021 to April 2022, active players are down by 1,000, however, active players have increased consecutively over the last three months.
- New Initiatives: A new promotional mailer is being sent out to new players immediately following their first visit to the Casino with an incentive to return; A new direct mailer

campaign began with the primary goal to target guests who have not played in the last three months; New billboard signage is going up at the end of June with a theme of "more". (Examples of the new billboards were provided in the slideshow.)

• Entertainment Accomplishments: All shows, during the last half of 2021 and to date for 2022 have been 'Sold Out'.

Ms. Gosney then spoke to the Committee about the Financials for the Casino. The report included:

- Slot Financials: Coin-In is down 17%, YTD, for reasons previously mentioned.
- Hotel Financials: Hotel revenue is up by 2%, mostly due to the use of Expedia; Room revenue is up 3%; Grab-n-Go sales are down from prior year.
- Golf Financials: Golf revenue is down 10% YTD, mostly due to weather; Golf rounds saw a drop of 16% for the same reason, although more golf memberships were added.
- 2023 Casino Distribution: Total distribution is down, YTD, for reasons previously mentioned.
- 2023 FY Budget: Due to improvements and inflation, all budgets are expected to be similar to FY 2022.

Third Councilman Isabella Clifford spoke up and mentioned her concern with the overall decreases shown and is hopeful that tax season will be a beneficial period. Ms. Clifford further stated that she thinks that what we are seeing is just the beginning of things to come due to inflation and that she doesn't see it getting better any time soon.

In conclusion, Mr. Browne asked the Committee for any questions. No further questions or comments were received. The floor was then turned over to Mr. Tyler Haase, Director of Human Resources for the Peoria Tribe.

Mr. Haase began his report with a slideshow that included:

Where We Were, Last Quarter (Human Resources – Peoria Tribe):

- 8 new hires, 5 internal promotions/transfers
- Helped organize staff to move the Early Childhood Development team to their new center at Woodland Academy
- Helped with Community Open House
- Held Leadership and Development Training for staff
- Helped to organize Employee Appreciation events

Where We Are, This Quarter (Human Resources – Peoria Tribe):

- Currently recruiting for seven open positions
- Held 90 day reviews with staff
- Attended Employment Law training

Where We Are Going, Next Quarter (Human Resources – Peoria Tribe):

- Helping with employee annual evaluations
- Assisting with employee raises resulting with annual evaluations
- Researching training opportunities for Directors
- Organizing future Employee Appreciation events

Mr. Haase then introduced Jolynn Kaiser, Director of Early Childhood Development.

Ms. Kaiser began her report with a slideshow that included:

Where We Were, Last Quarter (Early Childhood Development):

- Preparing for the launch of Woodland Academy Learning Center
- Held an Open House on March 5th, following General Council

Where We Are, This Quarter (Early Childhood Development):

- Opened two additional classrooms after the initial opening of Woodland Academy
- Very strong interest in the program within the community, with enrollment at 70% and 75 children on a waitlist
- Week of the Young Child
- Near completion of the outdoor playground at Woodland Academy

Where We Are Going, Next Quarter (Early Childhood Development):

4th of July event - introducing some new vendors to help with the event

Ms. Kaiser then introduced Tracy Coach, Director of Health and Human Services.

Ms. Coach began her report with a slideshow that included:

Where We Were, Last Quarter (Health & Human Services):

- Working daily to meet the demands of all program grant deliverables
- Hired a Peer Recovery Support Specialist (PRSS)
- Finalized two adoptions
- Preparing for the Tribe's direct services to include domestic violence victims
- Community Outreach via workshops
- Hired a Family Services Manager to fulfill the demands of the Child Abuse Prevention Grant
- Provided elders with 9 home visits and access to healthcare 18 times

Where We Are, This Quarter (Health & Human Services):

- Continuing to meet the demands of grants
- CHR continues to focus on eldercare
- PRSS is hosting a White Bison Well-briety virtual training for the workforce in Indian Country
- Now providing direct services to victims of domestic violence
- Completed one adoption, opened two new prevention cases, and continuing to work on five open court cases
- Moving to the Academy

Where We Are Going, Next Quarter (Health & Human Services):

- HHS programs will continue to provide direct services to Peoria Citizens and the community
- Continuing to work on grant deliverables
- Purchasing HIPAA-compliant charting software for departments
- Community Outreach, which includes 4th of July event, Quapaw Nation Health Fair, Heritage Fest, Social Media Awareness Campaigns, Boys & Girls Club, Back to School Bash

ADMINISTRATIVE REPORT:

Second Chief Rosanna Dobbs provided a summary of Chief Harper's written report, highlighting the following:

- Attended the Native American Caucus Choctaw Nation
- Meeting one-on-one with the Director's bi-weekly
- Employee Appreciation Lunch with Woodland Academy Staff
- Lunch introduction with Sandra Pierre Business Development Advisor with the 'Oklahoma Small Business Development Center'
- Trip to OKC with the Business Committee and the Directors, a tour of the FAM
- RES Convention in Las Vegas
- Trip with the Business Committee to the Cahokia Mounds
- Continuing to hold interviews for open positions

UNFINISHED BUSINESS:

There was no unfinished business.

NEW BUSINESS:

The Committee reviewed the documents presented for "New Members Recommended for Approval by the Enrollment Committee on 05/19/22 Tentatively to be Approved by the Business Committee on 06/07/22 or at the Next Regularly Scheduled or Special Meeting". No questions were asked from the Committee. Motion to approve the recommendations was made by Carolyn Ritchey and seconded by Kara North. Motion passed.

Resolution R-06-07-22-A, "Approval for Changes to the Peoria Tribal Membership Roll": Motion was made by Kara North and seconded by Hank Downum to approve Resolution R-06-07-22-A as presented. Motion passed.

Discussion/Approval to Transfer Tax Commission Funds: Motion was made by Isabella Clifford and seconded by Kara North to approve the transfer of Tax Commission Funds as presented. Motion passed.

Discussion/Approval for Employee wage change recommendations (held in Executive Session): Motion was made by Kara North and seconded by Isabella Clifford to approve the Employee wage changes as presented. Motion passed.

PUBLIC COMMENTS:

Second Chief Rosanna Dobbs began "Public Comments" by asking if there were any questions so that each Tribal Citizen had the opportunity to address the Business Committee or ask questions. No questions were asked.

EXECUTIVE SESSION:

Motion was made by Isabella Clifford and seconded by Kara North to move into Executive Session at 7:07 pm. Motion passed.

Motion was made Kara North and seconded by Carolyn Ritchey to come out of Executive Session at 8:09 pm. Motion passed.

ADJOURNMENT:

Motion to adjourn was made by Isabella Clifford and seconded by Carolyn Ritchey. Motion carried unanimously and the meeting was adjourned at 8:11 pm.

Authorized Signature

Date Approved